

TERRY'S DISCOUNT WINDOWS & MORE

Every year, countless companies open. Yet, many tend to fail before they even reach their 1st anniversary. The few companies who find a way to succeed year after year are rare, yet usually are the ones who have found a way to offer personalized service and unsurpassed products.

Terry's Discount Windows & More is one of those companies.

Celebrating ten years of serving the Valparaiso community, the company recently opened a new location to celebrate the occasion. "The new location has definitely reenergized the company as a whole," explains owner Terry Keelen of the company's new location at 1153 Marsh St Suite A in Valparaiso, directly behind the Harley Davidson dealership. "Just being able to work in this whole new environment has generated so many new ideas and definitely gives us a new sense of energy as we move forward into the future."

Family owned and operated since 2003, Terry's is one of the fastest growing windows, siding, and roofing companies in Northwest Indiana. Dedicated to offering quality products at discount prices, Terry's products are American made and green products. The company also specializes in Replacement Windows, Siding, Roofing, Doors, Gutters, Attic Insulation and more.

Officially opening its new location on May 1st, Terry's Discount Windows is now thriving and looking forward to all that the future holds. "The new location is much more convenient for our customers," explains Terry, who brings over 22 years experience in the industry and over 30 years in management and customer service. "The showroom is much nicer and bigger than ever before. It's exciting to come to work each and every day."



Indeed, Terry and his team take pride in offering products that are the very best in quality and have exclusive warranties in the industry. The company also employs and hand selects master certified installers, which work exclusively for Terry's. "They really set the benchmark in the area for top quality workmanship, neatness, and efficiency," he says. "Every crew leader is a master installer with over 20 years in the installation business. They are very personable, and are willing to go the extra mile to keep our customers happy."

As a factory direct company, Terry's is able to negotiate better pricing for top quality products at discount prices. "We buy quality in quantity and because we buy factory direct, there is no middle man," explains Terry. "This means savings to our customers. All in all, we are honored to have a unique, highly knowledgeable, friendly staff, with personalized customer service available to you, the customer, at unbelievable savings!"

And while Terry admits that business hasn't always been easy in this often volatile economy, he says that he and his skilled staff of employees are dedicated to sticking to what they know best. "A lot of competition has sprung up in recent years, and the economy has forced many companies to jump to offer other products," he explains. "In some cases, these companies have started to offer an

over abundance of other products, in which they seem to be able to do everything, but do nothing really well. We refuse to go that route. We just want to get better at what we do best."

For Terry's, the keys to success are rather simple. Terry's has achieved the highest rating that the Better Business Bureau offers, which is an A+ rating. They are members in good

standing with the local Chamber of Commerce and Builders Association. They also provide customers with those added touches which go along way, from free in-home estimates and energy inspections to Senior Citizen and Military discounts.

"We want every one of our customers 100% satisfied," says Terry. "It's all about integrity these days. We want to be a company that people know they can trust."

Terry takes this trust seriously, especially within a community in which he not only works in, but lives in. "We go to church and shop and eat right here in Valparaiso," remarks Terry, who also serves as a member of the Valparaiso Chamber of Commerce. "We have a number of special ties to the area, so being able to work within this community is a wonderful feeling."

Let the experts at Terry's Discount Windows and More help identify the ideal solution for you. Contact us online at www.terrysdiscountwindows.com or call us today at (219) 476-0400 or toll-free at (866) 4-Terrys to set up an appointment for a free in home estimate with one of our certified specialist, or stop in their new showroom! Hours are Monday-Friday 9-5 and Saturday 9-12.